



Pleasanton Unified School District

2020/21 Unaudited Actuals

Board of Trustees Meeting

September 9, 2021



Presentation Summary

- Key Findings
- Review 2020/21 Unaudited Actuals Revenue
- Review 2020/21 Unaudited Actuals Expenditures
- 2020/21 Variance Reports
- All Funds Report
- Components of the Ending Fund Balance
- Next Steps
- Appendix



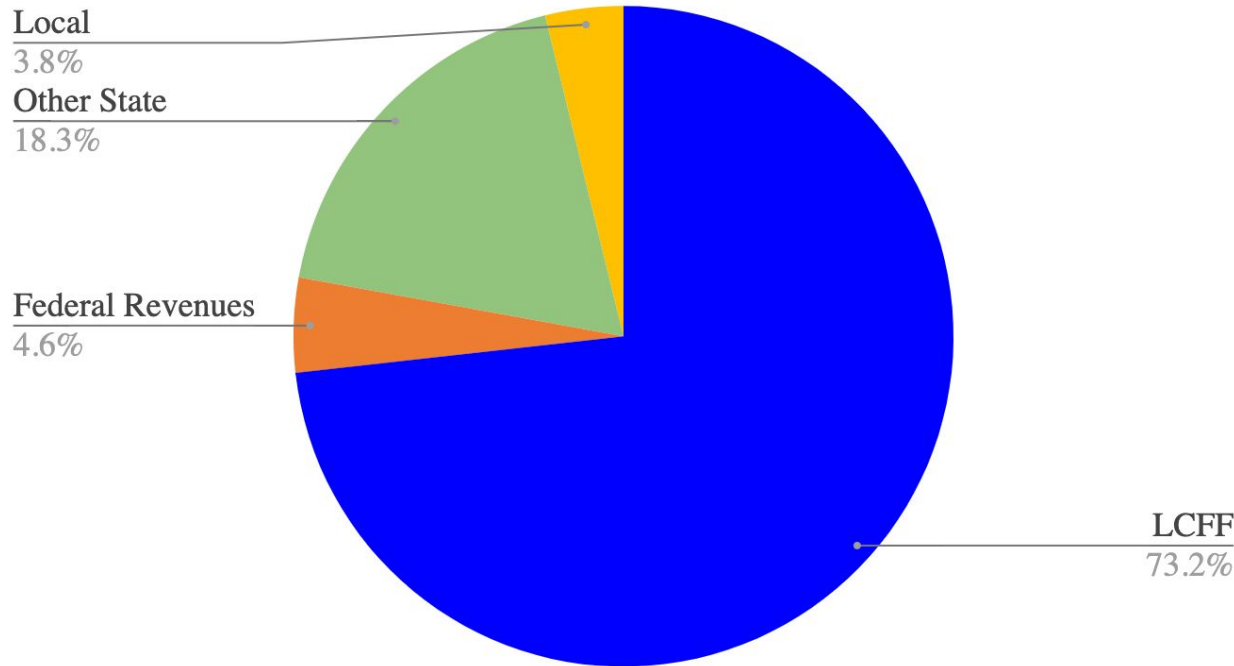
Key Finding

- District utilized one-time COVID pandemic relief funds to address distant learning, student and staff safety, and learning loss
- District utilized one-time COVID pandemic funds to reduce pressure on the unrestricted general fund
- District received \$11.4M spent a total of \$7.5M in one-time pandemic funds in 2020/21
- Ending Fund Balance stands at \$30.4M which includes \$10M in restricted funds
- The salaries and benefit expenditures in 2020/21 do not include the negotiated compensation increases with CSEA or any increase with APT or management; those increases will be included in the 2021/22 budget.
- District's total reserves is at 6.39% of total expenditures
- District faces revenue challenges in 2022/23 as the hold harmless funding period will end. Enrollment numbers have significantly declined and cost pressures continue to increase



2020/21 Unaudited Actuals Revenues

2020/21 Unaudited Actuals Revenue Sources



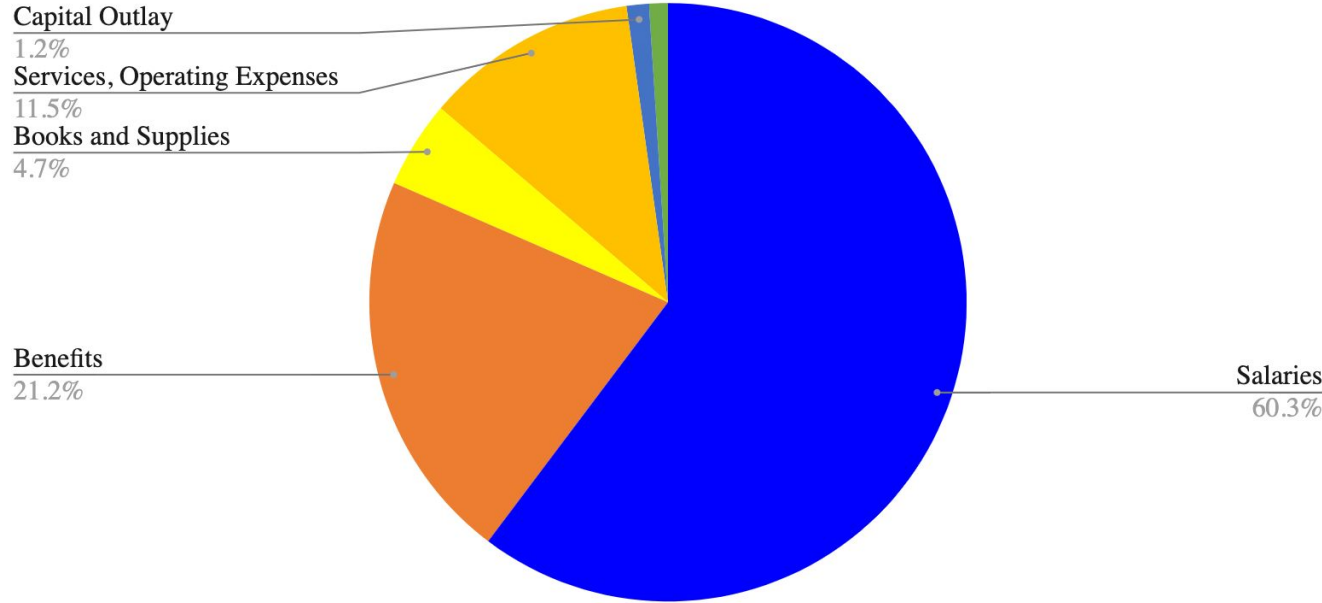
Total Revenues:
\$185,538,002

- LCFF revenue was flat from 2019/20
 - 0% COLA
- LCFF revenue based on 2019/20 ADA while 2020/21 enrollment decreased by over 400 students and 2021/22 enrollment may be done another 400 students
- Includes \$11.4 M of one-time COVID pandemic relief funds



2020/21 Unaudited Actuals Expenditures

2020/21 Unaudited Actuals Expenditures



Total Expenditures: \$177,916,163

- Salaries and Benefits cost does not include 2020/21 salary increases for CSEA, APT or management. Those cost to be included in 2021/22.
- Includes \$23.35M in contribution to restricted programs including 18.5M to special education
- Book/Supplies and Services/ Operations increased from 2019/20 but less than estimated actuals.

PLEASANTON UNIFIED SCHOOL DISTRICT

Variance Report - 2020/21

Unrestricted & Restricted General Fund	Original Budget	45-Day Budget	First Interim	Second Interim	Estimated Actuals	Unaudited Actuals	Increase / (Decrease)	Percentage
BEGINNING FUND BALANCE	\$16,750,861	\$16,751,041	\$22,659,006	\$22,659,006	\$22,587,247	\$22,587,247	\$ 0	0.00%
REVENUE								
LCFF Sources/Property Taxes	124,695,669	135,494,449	135,397,690	135,454,753	135,685,332	135,866,825	181,493	0.13%
Federal Revenues (1)	3,146,994	7,947,337	8,561,862	9,502,767	9,275,131	8,591,116	(684,015)	-7.37%
Other State Revenue (2)	25,484,875	26,342,746	26,583,194	27,157,417	30,676,261	33,988,454	3,312,193	10.80%
Other Local Revenue (3)	2,356,855	2,356,855	4,237,057	4,387,775	4,899,018	7,091,606	2,192,588	44.76%
TOTAL REVENUE	\$155,684,393	172,141,387	\$174,779,803	\$176,502,712	\$180,535,742	\$185,538,001	5,002,259	2.77%
EXPENDITURES								
Certificated Salaries	82,206,329	87,673,400	87,884,953	87,448,670	86,532,521	87,308,848	776,327	0.90%
Classified Salaries	20,260,847	20,771,509	21,527,892	20,770,564	20,106,972	19,938,045	(168,927)	-0.84%
Employee Benefits (4)	36,268,775	38,476,042	37,772,506	37,393,143	35,913,420	37,797,425	1,884,005	5.25%
Books and Supplies (5)	4,525,155	6,587,155	13,000,527	12,026,497	11,050,818	8,366,237	(2,684,581)	-24.29%
Services, Operating Expenses (6)	16,939,895	18,498,109	19,089,263	22,070,751	23,290,237	20,545,731	(2,744,506)	-11.78%
Capital Outlay (7)	338,000	338,000	1,670,854	2,388,695	2,565,210	2,149,728	(415,482)	-16.20%
Other Outgo	1,406,102	1,406,102	1,646,102	1,926,556	2,006,849	1,946,158	(60,691)	-3.02%
Direct Support/Indirect Costs	-162,386	-162,386	(162,386)	(162,386)	(162,386)	(136,009)	26,377	-16.24%
TOTAL EXPENDITURES	161,782,717	173,587,931	\$182,429,710	\$183,862,490	\$181,303,641	\$177,916,163	(3,387,478)	-1.87%
OTHER FINANCING SOURCES								
Transfers In	167,930	167,930	254,930	260,750	390,785	336,360	(54,425)	-13.93%
Contributions	-	-	-	-	-	-	-	-
Transfers Out and Other Uses (8)	30,000	1,530,000	1,500,000	500,000	200,000	100,000	(100,000)	-50.00%
INCOME minus EXPENSES & TRANSFERS	(5,960,394)	(2,808,614)	(8,894,977)	(7,599,028)	(577,114)	7,858,198	8,435,312	38.32%
ENDING FUND BALANCE	\$10,790,467	\$13,942,427	\$13,764,029	\$15,059,978	\$22,010,133	\$30,445,445	\$8,435,312	38.32%

Unrestricted General Fund - 2020/21		Original Budget	45-Day Budget	First Interim	Second Interim	Estimated Actuals	Unaudited Actuals	Increase / (Decrease)	Percentage
BEGINNING FUND BALANCE		14,438,832	14,438,832	17,290,973	17,290,973	17,219,218	17,219,218	-	0.00%
REVENUE									
	LCFF Sources/Property Taxes	123,840,413	134,639,193	134,542,434	134,599,497	134,698,931	134,873,118	174,187	0.13%
	Federal Revenues	-	-	-				-	
	Other State Revenue	5,903,900	5,903,900	5,922,659	5,920,842	5,920,842	6,562,537	641,695	10.84%
	Other Local Revenue	1,007,087	1,007,087	2,290,154	2,306,121	2,600,042	2,832,592	232,550	8.94%
TOTAL REVENUE		130,751,400	141,550,180	142,755,247	142,826,460	143,219,815	144,268,247	1,048,432	0.73%
EXPENDITURES									
	Certificated Salaries	67,378,880	71,845,951	72,541,824	72,779,888	71,709,751	72,076,550	366,799	0.51%
	Classified Salaries	11,589,212	11,999,874	12,495,113	12,421,434	11,623,834	11,433,929	(189,905)	-1.63%
	Employee Benefits	20,779,913	22,737,180	22,048,115	22,198,734	21,868,771	21,720,292	(148,479)	-0.68%
	Books and Supplies	2,984,686	2,071,686	4,193,758	3,436,364	3,150,369	1,809,857	(1,340,512)	-42.55%
	Services, Operating Expenses	10,777,374	10,702,374	11,454,655	11,642,640	11,428,774	9,995,258	(1,433,516)	-12.54%
	Capital Outlay	91,000	91,000	1,290,280	1,296,502	1,290,834	1,233,061	(57,773)	-4.48%
	Other Outgo	1,313,102	1,313,102	1,313,102	1,315,180	1,315,180	1,314,201	(979)	-0.07%
	Transfers of Indirect Costs	(1,406,716)	(1,406,716)	(1,494,443)	(1,504,516)	(1,494,481)	(1,615,547)	(121,066)	8.10%
TOTAL EXPENDITURES		113,507,451	119,354,451	123,842,404	123,586,226	120,893,032	117,967,602	(2,925,430)	-2.42%
OTHER FINANCING SOURCES									
	Transfers In/Out	167,930	167,930	254,930	260,750	390,785	336,360	(54,425)	-13.93%
	Other Sources/Uses			-	-			-	
	Contributions	(23,306,477)	(23,306,477)	(23,551,497)	(23,859,153)	(24,366,491)	(23,347,155)	1,019,336	-4.18%
	Categorical Programs							-	
	Special Education	(18,452,095)	(18,452,095)	(18,452,095)	(18,755,055)	(19,262,393)	(18,509,420)	752,973	-4.01%
	Restricted Routine Repair	(4,854,382)	(4,854,382)	(5,099,402)	(5,104,098)	(5,104,098)	(4,837,735)	266,363	-5.22%
	Transfers Out and Other Uses	30,000	1,530,000	1,500,000	500,000	200,000	100,000	(100,000)	-50.00%
TOTAL - OTHER FINANCING		(23,168,547)	(24,668,547)	(24,796,567)	(24,098,403)	(24,175,706)	(23,110,795)	1,064,911	-4.40%
INCOME <i>minus</i> EXPENSES & TRANSFERS		(5,924,598)	(2,472,818)	(5,883,724)	(4,858,169)	(1,848,923)	3,189,850	5,038,773	272.5%
ENDING FUND BALANCE		8,514,234	11,966,014	11,407,249	12,432,804	15,370,295	20,409,068	5,038,773	32.78%

Restricted General Fund - 2020/21	Original Budget	45-Day Budget	First Interim	Second Interim	Estimated Actuals	Unaudited Actuals	Increase / (Decrease)	Percentage
BEGINNING FUND BALANCE	\$2,312,029	\$2,312,209	\$5,368,033	\$5,368,033	\$5,368,033	\$5,368,029	-	0.00%
REVENUE								
LCFF Sources/Property Taxes	855,256	855,256	855,256	855,256	986,401	993,707	7,306	0.74%
Federal Revenues	3,146,994	7,947,337	8,561,862	9,502,767	9,275,131	8,591,116	(684,015)	-7.37%
Other State Revenue	19,580,975	20,438,846	20,660,535	21,236,575	24,755,419	27,425,917	2,670,498	10.79%
Other Local Revenue	1,349,768	1,349,768	1,946,903	2,081,654	2,298,976	4,259,014	1,960,038	85.26%
TOTAL REVENUE	24,932,993	30,591,207	32,024,556	33,676,252	37,315,927	41,269,754	3,953,827	10.60%
EXPENDITURES								
Certificated Salaries	14,827,449	15,827,449	15,343,129	14,668,782	14,822,770	15,232,298	409,528	2.76%
Classified Salaries	8,671,635	8,771,635	9,032,779	8,349,130	8,483,138	8,504,116	20,978	0.25%
Employee Benefits	15,488,862	15,738,862	15,724,391	15,194,409	14,044,649	16,077,134	2,032,485	14.47%
Books and Supplies	1,540,469	4,515,469	8,806,769	8,590,133	7,900,449	6,556,380	(1,344,069)	-17.01%
Services, Operating Expenses	6,162,521	7,795,735	7,634,608	10,428,111	11,861,463	10,550,473	(1,310,990)	-11.05%
Capital Outlay	247,000	247,000	380,574	1,092,193	1,274,376	916,666	(357,710)	-28.07%
Other Outgo	93,000	93,000	333,000	611,376	691,669	631,957	(59,712)	-8.63%
Direct Support/Indirect Costs	1,244,330	1,244,330	1,332,057	1,342,130	1,332,095	1,479,538	147,443	11.07%
TOTAL EXPENDITURES	48,275,266	54,233,480	58,587,307	60,276,264	60,410,609	59,948,562	(462,047)	-0.76%
OTHER FINANCING SOURCES								
Transfers In			-				-	
Contributions	23,306,477	23,306,477	23,551,497	23,859,153	24,366,491	23,347,155	(1,019,336)	-4.18%
Categorical Programs*								
Special Education	18,452,095	18,452,095	18,452,095	18,755,055	19,262,393	18,509,420	(752,973)	-3.91%
Restricted Routine Repair	4,854,382	4,854,382	5,099,402	5,104,098	5,104,098	4,837,735	(266,363)	-5.22%
Transfers Out and Other Uses	-		-				-	
INCOME minus EXPENSES & TRANSFERS	(35,796)	(335,796)	(3,011,254)	(2,740,859)	1,271,809	4,668,348	3,396,539	267.06%
ENDING FUND BALANCE	2,276,233	1,976,413	2,356,779	2,627,174	6,639,842	10,036,378	3,396,536	51.15%

Components of the Ending Fund Balance

Restricted Balances	\$10,036,374
Expanded Learning Opportunities Grant	\$3,944,739
Routine Maintenance	\$2,305,119
Local Site	\$1,887,298
Mental Health Related Services	\$596,880
Lottery	\$433,390
Student Activity Funds	\$239,477
Special Education	\$542,861
Medi-Cal Billing Option	\$52,693
Classified PD	\$18,255
SB 117 COVID Response	\$15,662
Committed	\$1,486,000
Textbook Adoption	\$800,000
Technology Plan	\$686,000
Unrestricted Assigned Fund Balances	\$6,829,698
LCAP	\$1,101,960
MAA - Medical Reimbursements	\$415,605
Technology Plan	\$562,133
Additional Facilities for TK and Field Improvements	\$4,500,000
Truck Replacement	\$250,000
Reserves	\$11,363,098
Economic Uncertainty	\$5,340,484
AR 3100	\$1,687,426
Unassigned/Unappropriated	\$4,335,188
Non-Spendable Cash	\$730,271
Total Ending Fund Balance	\$30,445,441



6.39% of GF expenditures, about one month of operating expenses



Fund	Description	2019-20	2020-21
01	General Fund (Operating Budget)	\$22,659,002	\$30,445,446
11	Adult Education	\$136,403	\$229,794
13	Cafeteria (Child Nutritional Services)	\$1,101,641	\$983,169
14	Deferred Maintenance	\$169,894	\$113,533
17	Non-capital	\$1,150,433	\$973,093
18	Non-capital (PSEE)	\$227,027	\$154,788
20	Other Post Employment Benefits	\$6,760,578	\$0
21	Facility Bond Program (Measure I1)	\$125,984,379	\$78,379,756
25	Capital Facilities (Developer Fees)	\$4,719,758	\$5,506,918
40	Capital	\$5,122,859	\$5,241,362
41	Capital Sycamore	\$7,238,253	\$7,238,253
63	Enterprise (Kids Club, Steam, Horizon)	\$1,194,898	\$166,011
71	Retiree Benefit	\$0	\$6,854,012

All Funds Ending Balance

Key:

Blue: funds where revenues come from grants, tuition, reimbursements or sales

Red: facility and maintenance related funds



Next Steps

- Independent financial audit of 2020/21 Unaudited Actuals
- First Interim Report - December 2021 Board Meeting
- Closely monitor fiscal impacts of pandemic and multi-year budget planning
- Monitor enrollment and ADA for 2021/22 and beyond
- Continue work on long term solutions to develop financial security



Appendix: Budget Approval Process

Education Code Section 42130 requires that school districts certify to the State the fiscal stability of the District. Districts must demonstrate they can meet their fiscal obligations for the current year and two years out. The reports must be presented to and approved by the District's Governing Board no later than 45 days after the close of the report period.

- 1st Interim, covers actual expenditures and actual revenues from July 1 through October 31, and updates projections for the balance of the year
- 2nd Interim, covers actual expenditures and actual revenues from July 1 through January 31, and updates projections for the balance of the year

The Certification of the District's financial condition may take one of three forms:

Positive Certification: The District will meet its financial obligations for the current fiscal year and subsequent two years.

Qualified Certification: The District may not meet its financial obligations for the current fiscal year or subsequent two years.

Negative Declaration: The District will not meet its financial obligations for the remainder of the fiscal year or for the subsequent fiscal years.



Appendix: Budget Calendar

- August 2021: 45 Day Budget Revision for 2021/22 Adopted Budget
- **September 2021: Unaudited Actuals FY20/21**
- December 2021: First Interim Report, as of 10/31/21
- January 2022: Audited Financial Statements for FY 20/21
- January 2022: Governor's Budget Proposal for FY 22/23
- March 2022: Second Interim Report, as of 1/31/22
- March-April 2022: Staff Review and prepare for Budget Development
- May 2022: Governor's May Revise Budget Proposal
- June 2022: Estimated Actuals FY 21/22 & Budget Adoption for FY 22/23